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## **Headline**

CSI IT, LLC Acquires Technical Resource Group, Inc.

## **Summary**

CSI IT, LLC, a portfolio company of White Wolf Capital LLC, is pleased to announce the acquisition of the Technical Resource Group, Inc.

## **Deal Announcement**

March 31, 2018 – CSI IT, LLC (“CSI”), a portfolio company of White Wolf Capital LLC (“White Wolf”), is pleased to announce the acquisition of Technical Resource Group, Inc. (“TRG”). Details of the transaction were not disclosed.

Corry Doyle, Managing Director of White Wolf, noted “We are excited to further expand the CSI platform by partnering with Scott Clary, the founder of TRG, and are eager to execute on the growth opportunities available to us in Texas and other western markets under Scott’s strong leadership, relationships and solid reputation. Synergistic acquisitions of leading IT consulting and staffing companies remain a key strategic focus of CSI and we look forward to pursuing additional acquisition opportunities in the near future.”

Joe Bendix, CEO of CSI, commented, “Scott has built a very successful IT staffing and consulting company by helping his clients find the people with the right skills to complete their IT projects in a timely and cost-effective manner. Scott will be joining the CSI team as President of the TRG Division, and the entire CSI organization looks forward to working with him and his very seasoned team of professionals, as we continue to expand our market share in this geographic region. We look forward to meeting all of TRG’s team members, clients, consultants, and suppliers over the next few weeks and continuing to partner with them under Scott’s leadership.”

Scott Clary, President of TRG stated, “We are excited about merging our company with CSI, and combining our teams, who are now well positioned to expand our service offerings and identify new business development initiatives that will bring additional value to us and our clients. Also, by utilizing CSI’s administrative and recruiting teams, we will be able to provide even more value to our clients, partners, and consultants across a full range of IT staffing and consulting needs.”

## **About Technical Resource Group, Inc.**

TRG is a Texas-based corporation founded in 1989 by Scott Clary. For nearly three decades, the company has provided IT staff augmentation services for technical professionals around the United States. After working for another recruiting firm for three years, Mr. Clary determined that he could offer better services in a more efficient and cost-effective manner. With the support of his wife, Daniela Clary, he started TRG,

with the intent of operating entirely in Texas, specifically Dallas and its surrounding areas. TRG now operates out of offices in Dallas and Plano, TX, and has become a proven leader in providing consulting and permanent placement opportunities for technical professionals across the State and Country. For further information, please visit: [www.dreamjob.com](http://www.dreamjob.com).

### **About CSI**

CSI is an information technology, consulting and recruiting company that is primarily focused on providing permanent and contract IT resources to augment a client's existing staff while implementing or upgrading complex systems. CSI has been providing experienced IT resources that enable their clients to complete their complex projects on time and on budget for over seventeen years. CSI is headquartered in Tallahassee, FL. For further information, please visit: [www.csifl.com](http://www.csifl.com).

### **About White Wolf**

White Wolf is a private investment firm that began operations in late 2011 and is focused on management buyouts, recapitalizations and investments in leading middle market companies. In general, White Wolf seeks both mezzanine and private equity investment opportunities in companies that are headquartered in North America with \$10 million to \$100 million in revenues and up to \$10 million in EBITDA. Preferred industries include: manufacturing, business services, information technology, security, aerospace and defense. For further information, please visit: [www.whitewolfcapital.com](http://www.whitewolfcapital.com).

### **CSI Acquisition Criteria**

CSI is actively seeking add-on acquisition opportunities that meet the following criteria:

- Revenue of \$10 million to \$100 million
- Providers of IT staffing, consulting and related services
- Focus on ERP implementations (platform agnostic) and cloud application migrations
- US development & support centers
- Regional or national focus

Please contact Corry Doyle at (917) 607-1085 or by email at [corry.doyle@whitewolfcapital.com](mailto:corry.doyle@whitewolfcapital.com) to discuss potential acquisition candidates.